

Message Text

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PAGE 01 STATE 115168

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ORIGIN NEA-10

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FM SECSTATE WASHDC

TO AMEMBASSY KATHMANDU

INFO AMCONSUL CALCUTTA

AMEMBASSY DACCA

AMEMBASSY NEW DELHI

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E.O. 11652: N/A

TAGS: PFOR, ETRD, ETRN, NP, IN, BG

SUBJECT: CONSULTANT ON TRADE AND TRANSIT TREATY

1. PROF. MARTIN GLASSNER OF SOUTHERN CONNECTICUT STATE COLLEGE CALLED AT DEPARTMENT MAY 10 FOR BACKGROUND BRIEFING ON NEPAL AND INDIA/NEPAL RELATIONS. GLASSNER IS GEOGRAPHER AND EXPERT ON LAND-LOCKED DEVELOPING COUNTRIES WHO IS ON THREE-MONTH CONTRACT TO UNDP TO PROVIDE CONSULTANCY SERVICE TO GOVERNMENT OF NEPAL IN PREPARATION FOR RENEGOTIATION OF TRADE AND TRANSIT TREATY WITH INDIA. HE IS EN ROUTE TO NEPAL VIA GENEVA AND NAIROBI.

2. GLASSNER, HAS NO PRIOR EXPERIENCE IN SOUTH ASIA, HAVING BUILD HIS ACADEMIC REPUTATION RE LANDLOCKED ON STUDY OF BOLIVIA AND UGANDA. HE DOES NOT KNOW YET HOW NEPALESE PROPOSE TO USE HIS SERVICES, BUT FEELS IT WILL BE IMPORTANT TO VIEW FIRST-HAND NEPAL'S PRESENT TRANSIT FACILITIES VIA CALCUTTA, AND POSSIBLY GO TO DACCA TO SURVEY POTENTIAL OF ALTERNATE ROUTING VIA BANGLADESH. HE INTENDS TO CALL AT
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PAGE 02 STATE 115168

ADDRESSEE POSTS FOR GENERAL DISCUSSION.

3. SUGGEST POSTS PROVIDE APPROPRIATE ASSISTANCE TO
GLASSNER, A FORMER FSO WHO MAY PROVIDE SOME USEFUL

INSIGHTS INTO NEPAL/INDIA RELATIONS AND METHODS OF
NEGOTIATING TRADE AND TRANSIT TREATY. KISSINGER

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